## 2026 GACAR Board of Directors Application

COMPLETE #14

Thank you for your interest in becoming more involved in your association by applying for a position on the Board of Directors! Please take a moment to review the <a href="https://gainesvillealachuacountyassociationofrealtors.growthzoneapp.com/ap/CloudFile/Download/pMO56WOL" target="\_blank">Job Description</a> for the position you are seeking and the <a href="https://gainesvillealachuacountyassociationofrealtors.growthzoneapp.com/ap/CloudFile/Download/pgBJ778r" target="\_blank">Board of Directors Commitment Packet</a> you will be required to sign if you are elected, prior to completing the application to ensure you meet the qualifications and are willing to accept the responsibilities associated with the position.

Please direct any questions to Lisa Gurske, CEO at lgurske@gacar.com or (352) 332-8850.

Application deadline is Friday, June 20th.

NOTE: In-person interviews will be conducted on June 26th from 1:00 pm to 3:00 pm. You will be contacted to set up a time after the application deadline has passed.

CREATED	IP ADDRESS
PUBLIC Jun 21st 2025, 1:53:00 am	98.180.0.81
* Name	
Aymee Cepeda	
* Firm Name	
Enable Properties LLC	
* Email	
AymeeYourRealtor@gmail.com	
* Phone Number	
3522251163	
* I would like to be considered as a candidate for:	
Director (2026-2028)	
* If nominated for a Director position, do you understand that you are making a t commitment?	hree (3) year
Yes	
* If nominated for Vice President, do you understand that you are making a four ( (Vice President, President-Elect, President, and Past President)	(4) year commitment?
* If nominated for Vice President, will you be able to attend the NAR convention, Realtors meetings, and any other meeting as determined by the Board of Directo	
* If nominated for Secretary/Treasurer, will you be able to attend both Florida Re any other meeting as determined by the Board of Directors?	altors meetings, and
* I have been licensed since (year):	
1999	
* I have been a member of GACAR since (year)	

# I currently (or previously) belong to another Realtor association, if any: I was part of the Miami Realtor Association prior to relocating to Gainesville in 2006. I joined GACAR, but due to the 2007-2008 downturn, went to work for The Collier Companies. I returned to GACAR in January of 2023. \* Are you the Principal Broker? Yes \* Do you have your Broker's support? \* Have you served on the GACAR Board of Directors in the past? Νo When did you serve? (from year to year)? (No response) \* GACAR Committee involvement: Property Management Council, Professional Development Committee & Grievance Committee Florida Realtors Committee involvement, if any: (No response) NAR Committee involvement, if any: (No response) Community involvement, if any:

 $\hbox{City of Gainesville SHIP-Affordable Housing Advisory Committee since 2022; currently on my 2nd term. } \\$ 

#### I hold the following NAR recognized designations/endorsements/certifications, if any:

SRES, ABR

#### \* I specialize in the following area(s):

Residential, Property Management

#### \* As a Director, are there any issues or changes you think would improve member participation?

I believe it is imperative to have principal brokers champion and strongly encourage their sales teams to take full advantage of the education offered by GACAR. It would also be good if we are able to attend some of their office team meetings to inform them of education opportunities and engagement opportunities/activities they will enjoy and benefit from.

#### \* What would you say are the Association's strengths?

Education and advocacy. I believe our association is very involved and committed to offering opportunities for growth and engagement to all members.

#### \* What would you say are the Association's weaknesses?

Lack of engagement from the membership. Although leadership consistently looks for ways to offer information and education, its unfortunate that most members do not take advantage of those opportunities.

#### \* What skills, aptitude, or attitude do you think you would bring to the position?

- -Excellent communication skills and a strong ability to think critically.
- -Adept at collaborating with colleagues to achieve shared goals and working productively with a diverse group of board members.
- -Driven by a genuine commitment to giving back to the real estate profession and supporting the mission and members of the association.
- -Adaptability and openness to innovation, and resilience amid industry shifts.

#### \* Please describe the role GACAR plays in the local real estate industry.

GACAR leads by ensuring our members have the most up to date information to allow us to best serve our customers and community. The advocacy for property owner rights alone is excellent, but their commitment to education is key to the success of our members and our ability to assist our customers. The better informed we are as Real Estate Professionals, the better we serve our community!

#### What leadership positions have you held in the community, if any?

(No response)

\* In 250 words or less, please summarize your skills and qualifications that you feel would bring value to the Board of Directors and our members. NOTE: While your entire application will be posted on the website for members to view, this summary will be published on the ballot directly underneath your name.

It is an honor to be considered for a position on the Board of Directors for GACAR. I look forward to the opportunity to collaborate with fellow board members to advance the goals of our association and continue supporting our dynamic real estate industry.

My journey in real estate began in the late 1990s as a Leasing Manager in South Florida. At the time, I was working as the Operations Manager for a cleaning and painting company serving large multi-family communities. I was recruited by one of those communities to join their on-site team—marking the start of my adventure in the wonderful and often unpredictable world of real estate.

A year later, I became a licensed Real Estate Salesperson and have remained immersed in the industry ever since. Over the years, I've had the privilege of working with a wide range of clients—from first-time homebuyers to empty nesters looking to downsize, to completing countless BPOs during the 2007–2008 market downturn. I've always appreciated the versatility and resilience of our profession.

During that downturn, I joined The Collier Companies as a property manager and was there for almost 10 years. Eventually, I returned to my entrepreneurial roots and launched Enable Properties, a full-service real estate and property management firm.

With extensive experience in repositioning underperforming assets and identifying income growth opportunities, our team specializes in stabilizing struggling assets and building portfolios. I'm passionate about using this experience to contribute to the continued success of our community and the professionals within it.

### \* Upload Professional Headshot.

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